# Federico de Andreis

# **WORK EXPERIENCE**

Jul 2019 - date

# **University Professor**

Saint Camillus International University of Health Sciences, Rome (I)

Professor of Political Economy (SECS/P02) at the faculty of Radiology, Diagnostic Imaging and Radiotherapy Techniques

Type of business or sector University

April 2018 - date

## Human Factor Advisor

Profly Academy, Santiago de Compostela (E)

Training for future cabin crew, in Human Factors and Crew Resource Management

Type of business or sector Aviation training

**Professor** 

Gen 2018 - date

SSML Internazionale – Scuola Superiore per Mediatori Lingusitici, Benevento (I)

Professor of Tourism management and legislation (IUS/01) at the faculty of Linguistic Mediation

Type of business or sector University

**University Professor** 

Sep 2016-date

International Learnings Advisor.

Università degli Studi Giustino Fortunato, Benevento (I)

Professor of Marketing, Management and Business Communication (SECS/P08), Teamwork strategies and management (SECS/P08), Fundamenteals of quality and safety (SECS/P10), and English 3 (L-LIN/12) at the faculty of Economics and at the faculty of Science and Technology

of Aviation

Coordinator of the Master in International Relations and Human Rights

Responsible for external and international relations Member of the University Erasmus Commission

Type of business or sector University

Mar 2016 - date

Management Advisor

BTvip Multiservice S.r.l., Milan (I)

Consultant in personnel management, occupational safety and industrial and labor relations

Type of business or sector Service and Transport



Jan 2013 – Feb 2016

Management Advisor

Park to Fly, Rome (I)

Consultant in personnel management, occupational safety and industrial and labor relations

Type of business or sector Service and Transport

Aug 2010 – Oct 2018

**Deputy National Coordinator** 

Anpac – Associazione Nazionale Professionale dell'Aviazione Civile, Rome (I)

Responsible for external relations and communication with institutions and company

Specialization in Labor Law and Navigation Law

Head of project EurECCA (European Cabin Crew Association)

Type of business or sector Professional association

Dec 2008 -date

Cabin Crew, Responsible Economy Class and Commercial Instructor

Airltaly, Milan (I)

Officer with responsibility for supplementary on-board services, with reference to the

coordination of personnel in the management and safety of passengers

Cabin Crew Commercial Instructor
Type of business or sector Airline

May 2008 - Nov 2008

Cabin Crew, Responsible

AirBee, Brescia(I)

Officer with responsibility for supplementary on-board services, with reference to the

coordination of personnel in the management and safety of passengers

Type of business or sector Airline

Sep 2007 - Dec 2007

Cabin Crew

Alitalia, Milan (I)

Officer in charge of the management and safety of passengers, member of the special flight

crew (vip charter, Holy See)

Type of business or sector Airline

May 2006 - Aug 2007

Cabin Crew, Responsible

Ryanair, London (UK)

Officer responsible for the supplementary services on board. Instructor and staff trainer

Type of business or sector Airline

Sep 2004 – Dec 2004

Head of External and International Relations

Office for International and European Affairs, Municipality of Trieste(I)

Communication, external relations, European projects and organization of events

(Internship)

Type of business or sector Public authority



Sep 2003 - Mar 2004

# Lecteur of Italian language

ISLV – Université de Liège, Liege (B)

Collaborator with the Italian language course

Type of business or sector University

May 2003 - Jul 2003

# Institutional Relations Officer

Bureau of the Friuli Venezia Giulia Region, Brussels (B)

Person in charge of relations with the European Parliament, the Committee of the Regions and the other Institutions Research on Constitutional Protection of Ethnic Language Minorities in Member States (Internship)

Type of business or sector Public authority

Oct 2015 - Oct 2016

#### Curriculum Vitae

# **EDUCATION AND TRAINING**

Phd

Dec 2017 - date Law, Education and Development

Pegaso International - Higher Education Institution, Ricasoli, Kalkara (M)

Research on the development, with reference to aspects concerning personal growth, problems of the development of social groups and international relations, intercultural comparison of marginal subjects, emancipation, rules of civil society, discipline of behaviour, social action and

international comparison

Master in Advanced Economic Studies

**Economics and Management** 

Università degli Studi Giustino Fortunato, Benevento (I)

Analysis of financial structure and dynamics, management control, negotiation tools for financial

controversies and for business crisis

Mark 70/70

Sep 2004 – Oct 2005 Specialization Course in Law and International Relations

Università LUISS, Guido Carli, Rome (I)

International Law, History of International Relations, Economics, Navigation Law

Oct 2001 - Nov 2004 University Degree in International and Diplomatic Sciences, International

Relations

Università degli Studi di Trieste, Trieste (I)

International Law, International Institutions and Organizations, International Trade, Culture and

Institutions of Non-European Countries, European Integration

Full marks and honour

Sep 2003 – Mar 2004 Exchange student, Erasmus programme

Université de Liège, Liege (B)

Faculty of Political Sciences

Sep 2003 International Humanitarian Law on Armed Conflicts Course

International Red Cross, Gorizia (I)

Legal issues in conflict situations, Instruments of International Law and the role of actors in respecting

the obligations arising from Humanitarian Law

Sep 2003 Specialization course

Aster, Brussels (B)

Training modules European policies and programs in the field of development cooperation, the

environment and the transport sector

Mar 2003 – Jul 2003 Political and diplomatic advisor

MLF - Multinational Land Force, Udine (I)

Training course at the Command of military training Clever Ferret 2003 of the MLF Multilateral Brigade

(Italy, Slovenia, Hungary)

Sep 2002 English course



University of Malta, Msida (M)

English language course - advanced level, as a winner of a scholarship of the Italian Ministry of Foreign Affairs

# PERSONAL SKILLS AND COMPETENCES

Mother tongue

Italian

Other languages

English

French

Spanish

UNDERSTANDING		SPEAKING		WRITING
LISTENING	READING	SPOKEN INTERACTION	SPODEN PRODUCTION	
C2	C2	C2	C2	C2
		BCCI Certificate		
C2	C1	C1	C1	C1
		DELF Certificate		
C1	C1	C1	C1	C1

Levels: A1/A2: Basic user - B1/B2: Independent user - C1/C2 Proficient user Common European Framework of Reference for Languages

Communication skills

Excellent communication skills in different languages, acquired during the course of studies (in Italy and abroad) and during work experiences

Organisational skills and competences

Developed attitude for leadership and teamwork. Excellent problem solving and coordination skills. Strong motivation and determination to reach the goals set. Attitude to training, acquired during work experiences

Professional skills

Excellent knowledge of the business management sector, with particular reference to Marketing and Management, Labour Law and International Relations

Digital competences

SELF-ASSESSMENT							
Information processing	Communicati on	Content creation	Safety	Problem solving			
Advanced user	Advanced user	Advanced user	Advanced user	Advanced user			

Levels: Basic user–User intermediate–Advanced user Digital competences–Self-assessment grid

**Driving licence** 

Car, european licence, cat. B, A



#### ADDITIONAL INFORMATION

## Scientific activities

Editorial board member/peer reviewer, International Business Research

Editorial board member/peer reviewer, American Journal of Industrial and Business Management

Editorial board member/peer reviewer, International Journal of Economic Behavior and Organization

Editorial board member/peer reviewer, Open Journal of Applied Sciences

## Courses and conferences

Speaker in numerous conferences, seminars and workshops on teamwork, risk management, management and strategic negotiation

#### Scientifc pubblications

Theoretical Observations on Power in Complex Organizations, in *American Journal of Industrial and Business Management – Vol. 9, Issue 6, June 2019* 

Risk Management Instruments, Strategies and Impacts in the Complex Organizations, in *American Journal of Industrial and Business Management – Vol. 9, Issue 5,* May 2019

Situational leadership: a useful approach for the group success, in *Journal of Engineering Research* and *Application - Vol. 9, Issue 5*, May 2019

Brand efficiency and fundamental principles behind a successful brand-building, in *Journal of Engineering Research and Application - Vol. 9, Issue 5*, May 2019

A Critical Approach to the Tourism Management, in *Open Journal of Applied Sciences – Vol. 9, Issue* 5, May 2019

Developing an Effective Strategic Business Plan, in *International Journal of Management Sciences and Business Research – Vol. 8, Issue 4*, Apr 2019

Consumer Behavior and Marketing Management Strategies, in *International Journal of Management Sciences and Business Research – Vol. 8, Issue 4*, Apr 2019

The Principles behind a Strategic Plan ,in Open Journal of Applied Sciences - Vol. 9, Issue 4, Apr 2019

The Impact of Innovation on Organizational Competitiveness, in *International Journal of Management Sciences and Business Research – Vol. 8, Issue 3*, Apr 2019

Leadership styles and new business models in the European aviation market, Lambert Academic Publishing, Saarbrücken (DE) Mar 2019

La valorizzazione delle risorse umane, in Leadership & Management Magazine, Mar 2019

Le diverse caratteristiche degli stakeholders, in Leadership & Management Magazine, Jan 2019

Multiculturalism and Internationalization: intra and inter-organizational relationship management in *Public and private management, a multidisciplinary approach*, Virtus Interpress, Sumy (UA), Dec 2018

La comunicazione come elemento fondamentale della negoziazione, in *Leadership & Management Magazine*, Dec 2018



Gli interessi convergenti nella negoziazione e successo negoziale, in *Leadership & Management Magazine*,Oct 2018

Il conflitto come opportunità per le organizzazioni, in Leadership & Management Magazine, Sep 2018

Le libertà fondamentali dell'area come volano del trasporto aereo, Youcanprint, Aug 2018

Leadership situazionale e guida dell'impresa, in Leadership & Management Magazine, Jul 2018

Environment and conflict management for research and development support, in *European Journal of Economics and Management Sciences – Vol 2*, 2017

Leadership style and management, in *International Journal of Social Sciences and Technology – Vol.* 2, 2017

Holophidoeis

Teamwork e gestione del rischio nelle professioni sanitarie, Nathan Editore, Feb 2017

Lo stile di leadership nella direzione di impresa, Youcanprint, Oct 2016

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03/07/2019